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**MUTUAL
FUND**

It takes skill to **SPOT DIAMONDS**

MAHINDRA MANULIFE FOCUSED FUND

(An open ended equity scheme investing in maximum 30 stocks across market caps (i.e Multi Cap))

February 28, 2023

Why invest in this Scheme ?



Selection of the next potential winners through the GCMV process#



High conviction focused portfolio with strong risk management processes



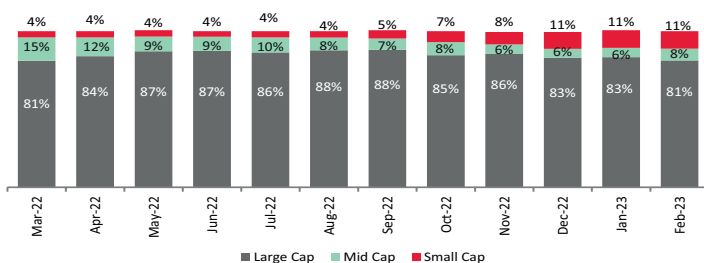
Potential to generate relatively better risk adjusted returns

GCMV is an internal process framework to optimize stock selection based on growth, cashflow, management and valuation

Scheme Positioning

- A high conviction diversified portfolio of companies that could benefit from emerging opportunities in the domestic scenario.
- A flexi cap, multi sector approach of selecting around 30 stocks with potential medium to long term growth runway.

12 Month Market Capitalization Trend (% to Equity Holdings)



As per the Market Capitalization data provided by AMFI (In line with the applicable SEBI guidelines)

Top 5 Sectors of the scheme (% to Net Assets)

| Sector | MMFF | NIFTY 500 Index TRI |
|--------------------------------|--------|---------------------|
| Financial Services | 28.57% | 31.56% |
| Information Technology | 13.89% | 11.71% |
| Fast Moving Consumer Goods | 9.44% | 8.52% |
| Automobile And Auto Components | 7.31% | 5.85% |
| Oil Gas & Consumable Fuels | 6.66% | 9.70% |

Data as on February 28, 2023

IDCW History

| Record Date | Plan(s) / Option(s) | IDCW (Rs. per unit) | Face Value (Rs. per unit) | Cum-IDCW NAV (Rs. per unit) |
|-------------|---------------------|---------------------|---------------------------|-----------------------------|
| 17-Sep-21 | Regular IDCW | 0.50 | 10 | 14.3445 |
| 17-Sep-21 | Direct IDCW | 0.50 | 10 | 14.5929 |
| 17-Mar-22 | Regular IDCW | 0.80 | 10 | 13.3891 |
| 17-Mar-22 | Direct IDCW | 0.80 | 10 | 13.7911 |
| 27-Feb-23 | Regular IDCW | 1.00 | 10 | 13.9407 |
| 27-Feb-23 | Direct IDCW | 1.00 | 10 | 14.6660 |

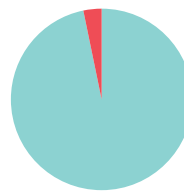
Pursuant to payment of IDCW, the NAV of the IDCW Option(s) of the Scheme/Plan(s) falls to the extent of payout and statutory levy, if any. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. For complete list of IDCWs, visit www.mahindramanulife.com. IDCW: Income Distribution cum Capital Withdrawal.

Note: Mahindra Manulife Focused Equity Yojana scheme has been renamed as Mahindra Manulife Focused Fund w.e.f. March 1, 2023

Portfolio Update for the Month

- Key Overweight sector/Industries includes Banks, Materials, IT and Telecom sector vs the Scheme's Benchmark
- Key Underweights sectors /Industries includes Finance, Healthcare and Oil & Gas vs the Scheme's Benchmark
- Portfolio has added some weight to small caps where valuations have turned favorable and then are catalysts for outperformance

Asset Allocation (%)



- 95.87% - Equity Holdings
- 4.13% - Cash & Other Receivables

Data as on February 28, 2023

Top 10 Equity Holdings (as on February 28, 2023)

| Security | % to Net Assets |
|-----------------------------|-----------------|
| HDFC Bank Limited | 9.21 |
| Infosys Limited | 8.73 |
| ICICI Bank Limited | 8.40 |
| Reliance Industries Limited | 6.66 |
| Bharti Airtel Limited | 4.62 |
| State Bank of India | 4.55 |
| Larsen & Toubro Limited | 4.24 |
| Kotak Mahindra Bank Limited | 3.93 |
| NTPC Limited | 3.71 |
| Maruti Suzuki India Limited | 3.64 |
| Total | 57.69 |

Portfolio Stats

Turnover Ratio (Last 1 year) 0.76

C No.01.291

Scheme Details

Investment Objective:

The investment objective of the scheme is to generate long term capital appreciation by investing in a concentrated portfolio of equity & equity related instruments of maximum 30 companies across market capitalisation. However, there can be no assurance that the investment objective of the Scheme will be achieved.

Fund Manager:

Mr Krishna Sanghavi

Total Experience: 27 years | **Experience in managing this fund:** 2 years and 3 months (Managing since November 17, 2020)

Ms. Fatema Pacha

Total Experience: 17 years | **Experience in managing this fund:** 2 years and 2 month (Managing since December 21, 2020)

Date of allotment: November 17, 2020

Benchmark: NIFTY 500 Index TRI

Option: IDCW (IDCW Option will have IDCW Reinvestment (D) & IDCW Payout facility) and Growth (D)

D-Default

Minimum Application Amount: Rs. 1,000/- and in multiples of Re.1/- thereafter

Minimum Redemption/Switch-Out Amount: Rs. 1,000/- or 100 units or account balance, whichever is lower

Minimum Weekly & Monthly SIP Amount: Rs 500 and in multiples of Re. 1/- thereafter

Minimum Weekly & Monthly SIP Installments: 6

Minimum Quarterly SIP Amount: Rs 1,500 and in multiples of Re. 1/- thereafter

Minimum Quarterly SIP installments: 4

Monthly AAUM as on February 28, 2023 (Rs. in Cr.): 650.81

Monthly AUM as on February 28, 2023 (Rs. in Cr.): 644.52

Entry Load: Not applicable

Exit Load: •An Exit Load of 1% is payable if Units are redeemed / switched-out upto 1 year from the date of allotment;

• Nil if Units are redeemed / switched-out after 1 year from the date of allotment.

Scheme Performance (as on February 28, 2023)

| Mahindra Manulife Focused Fund | CAGR Returns (%) | | Value of Investment of ₹ 10,000* | | NAV / Index Value (as on February 28, 2023) |
|--------------------------------|------------------|-----------------|----------------------------------|-----------------|---|
| | 1 Year | Since Inception | 1 Year (₹) | Since Inception | |
| Regular Plan - Growth Option | 6.81 | 21.59 | 10,681 | 15,622 | 15.6218 |
| Nifty 500 TRI [^] | 2.58 | 16.35 | 10,258 | 14,129 | 22,546.35 |
| Nifty 50 TRI ^{^^} | 4.27 | 15.13 | 10,427 | 13,793 | 25,184.47 |

[^]Benchmark ^{^^}Additional Benchmark. Inception/Allotment date: 17-Nov-20. **Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments.** Since inception returns of the scheme is calculated on face value of Rs. 10 invested at inception. The performance details provided above are of Growth Option under Regular Plan. Different Plans i.e Regular Plan and Direct Plan under the scheme has different expense structure. *Based on standard investment of Rs. 10,000 made at the beginning of the relevant period. Ms. Fatema Pacha is managing this scheme since December 21, 2020

SIP Performance (as on February 28, 2023)

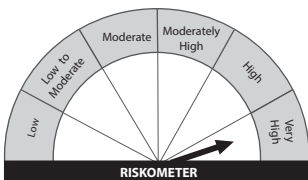
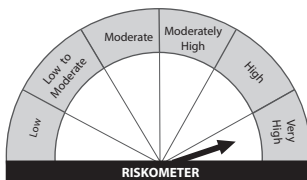
| SIP Investment Period | Total Amount Invested (₹) | Regular Plan | | Nifty 500 TRI [^] | | Nifty 50 TRI ^{^^} | |
|-----------------------|---------------------------|------------------|------------------|----------------------------|------------------|----------------------------|------------------|
| | | Market Value (₹) | CAGR Returns (%) | Market Value (₹) | CAGR Returns (%) | Market Value (₹) | CAGR Returns (%) |
| 1 Year | 1,20,000 | 1,22,359 | 3.70 | 1,18,214 | -2.77 | 1,20,594 | 0.93 |
| Since Inception | 2,70,000 | 3,01,263 | 9.73 | 2,85,074 | 4.75 | 2,89,212 | 6.04 |

[^]Benchmark ^{^^}Additional Benchmark. CAGR - Compounded Annual Growth Rate. Inception/Allotment date: 17-Nov-20. **Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments.** Returns greater than 1 year period are compounded annualized. For SIP returns, monthly investment of equal amounts invested on the 1st business day of every month has been considered. CAGR Returns (%) are computed after accounting for the cash flow by using the XIRR method (investment internal rate of return).

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| Scheme Name | This Product is Suitable for investors who are seeking* | Scheme Riskometer | Scheme Benchmark | Benchmark Riskometer |
|---------------------------------------|---|--|----------------------------|---|
| Mahindra Manulife Focused Fund | <ul style="list-style-type: none"> Long term capital appreciation; Investment in equity and equity related instruments in concentrated portfolio of maximum 30 stocks across market capitalization. |  <p>Investors understand that their principal will be at very high risk</p> | NIFTY 500 Index TRI |  |

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Performance of other schemes managed by the Fund Manager(s)

| Scheme Name | Scheme Inception Date | Fund Manager(s) | Managing since | CAGR Returns (%) | | |
|--|-----------------------|-----------------------------------|-----------------|------------------|-------|-------|
| | | | | 1 yr | 3 yrs | 5 yrs |
| Mahindra Manulife ELSS Fund - Reg - Growth | 18-Oct-16 | Ms. Fatema Pacha | 16-Oct-20 | 4.14 | 18.34 | 9.52 |
| | | Mr. Manish Lodha | 21-Dec-20 | | | |
| Nifty 500 Index TRI [^] | | | | 2.58 | 17.55 | 10.66 |
| Mahindra Manulife Multi Cap Fund - Reg - Growth | 11-May-17 | Mr. Manish Lodha | 21-Dec-20 | 1.57 | 20.40 | 12.93 |
| | | Ms. Fatema Pacha | 16-Oct-20 | | | |
| Nifty 500 Multicap 50:25:25 TRI Index [^] | | | | 3.25 | 19.93 | 10.21 |
| Mahindra Manulife Consumption Fund - Reg - Growth | 13-Nov-18 | Mr. Abhinav Khandelwal | 1-Apr-22 | 5.99 | 11.31 | - |
| | | Ms. Fatema Pacha | 21-Dec-20 | | | |
| Nifty India Consumption TRI [^] | | | | 6.19 | 14.89 | - |
| Mahindra Manulife Equity Savings Fund - Reg - Growth | 01-Feb-17 | Mr. Manish Lodha (Equity Portion) | 21-Dec-20 | 2.27 | 10.43 | 7.28 |
| | | Ms. Fatema Pacha (Equity Portion) | 16-Oct-20 | | | |
| | | Ms. Alpha Negi [§] | 6-Feb-23 | | | |
| | | Mr. Rahul Pal (Debt Portion) | Since inception | | | |
| Nifty Equity Savings Index TRI [^] | | | | 4.43 | 9.59 | 8.32 |
| Mahindra Manulife Aggressive Hybrid Fund - Reg - Growth | 19-July-19 | Ms. Fatema Pacha (Equity Portion) | 16-Oct-20 | 3.54 | 15.83 | - |
| | | Mr. Manish Lodha (Equity Portion) | 21-Dec-20 | | | |
| | | Mr. Rahul Pal (Debt Portion) | Since inception | | | |
| CRISIL Hybrid 35+65 Aggressive Index [^] | | | | 3.15 | 13.86 | - |
| Mahindra Manulife Large Cap Fund - Reg - Growth | 15-Mar-19 | Mr. Abhinav Khandelwal | 1-Mar-22 | 0.89 | 14.82 | - |
| | | Ms. Fatema Pacha | 21-Dec-20 | | | |
| Nifty 100 Index TRI [^] | | | | 1.56 | 16.03 | - |
| Mahindra Manulife Flexi Cap Fund - Reg - Growth | 23-Aug-21 | Ms. Fatema Pacha | Since inception | 4.21 | - | - |
| | | Mr. Manish Lodha | | | | |
| Nifty 500 TRI [^] | | | | 2.58 | - | - |
| Mahindra Manulife Balanced Advantage Fund | 30-Dec-21 | Mr. Manish Lodha (Equity Portion) | Since inception | 1.55 | - | - |
| | | Ms. Fatema Pacha (Equity Portion) | | | | |
| | | Mr. Rahul Pal (Debt Portion) | | | | |
| Nifty 50 Hybrid Composite Debt 50: 50 Index [^] | | | | 3.89 | - | - |

[^]Benchmark CAGR - Compounded Annual Growth Rate. [§]Dedicated Fund Manager for Overseas Investments.

Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments. The performance details provided above are of Growth Option under Regular Plan Different Plans i.e Regular Plan and Direct Plan under the scheme has different expense structure. Mr. Krishna Sanghavi manages 1 scheme and Ms. Fatema Pacha manages 9 schemes of Mahindra Manulife Mutual Fund. The performance data for the schemes which have not completed one year has not been provided. Performance as on February 28, 2023

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